BACB TRADE SOLUTIONS EMERGING MARKETS

2019 FACTSHEET

BACB is an international wholesale bank. We provide tailored trade solutions to clients, with a focus on facilitating trade to and from developing markets in Africa and the Middle East.

Established in 1972, BACB is a UK-registered public limited company. We are authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Today we are focused on strengthening the Bank by reviewing our core business, our risk appetite and leveraging our new core banking system. Our growth strategy is focused on providing excellent service and value-add solutions to our clients. BACB is well placed to build on our client-centric approach, extensive network and the expertise of our multi-cultural and diverse, talented team in facilitating value-add trade solutions.

We are firmly focused on delivering sustainable profitable growth. We continue to monitor the impact of BREXIT on the Bank, which we currently assess to be limited.

To date, 2019 has been a year of significant progress in BACB's vision for growth. Currently tracking ahead of target, the Bank has achieved revenues of more than £40m and profits of £12.6m with a reduced cost to income ratio. This has been achieved by ongoing strong performance across the business, as well as a revised risk appetite based on the quality of the business we undertake so that we continue to close the gap and deliver 'sustainable profitable growth'.

BACB is supported by its sector expertise and an extensive network across Africa and was awarded Best Trade Finance Bank in North Africa at the GTR Leaders in Trade Awards 2019. Despite operating in dynamic and constantly evolving markets, with the backdrop of a challenging global landscape, BACB's performance continues to prove just what our business is capable of.

FINANCIAL HIGHLIGHTS: INTERIM PROFITS H1 2019

The performance as at 30 June 2019 shows a profit of £12.6 million, which has been approved for inclusion in regulatory capital.

	H1 2019	FY2018	FY2017	FY2016	FY2015
FINANCIAL POSITION £m					
Operating Income before Loan impairments	35.7	64.8	53.4	42.7	38.5
Profit/(Loss) before income tax	13.6	(35.4)	7.3	2.6	(15.1)
Profit/(Loss) for the year	12.6	(35.3)	6.8	2.7	(14.5)
Total Assets	3,242	3,894	2,953	2,939	3,021
Total Loans	1,829	2,079	2,086	1,624	1,596
Total Equity	185	168	217	208	210
Tier 1 & 2 Capital (Eligible Capital)	235	233	281	278	271
RATIOS %					
Capital Adequacy ¹	18.7%*	14.3%	16.3%	19.7%	19.9%
Cost Income Ratio ²	58%	59%	67%	77%	90%
Return on Tier 1 Capital	8%	-22%	3%	1%	-7%
Return on Tier 1 & 2 (Total Eligible Capital)	5%	-15%	2%	1%	-6%
Non Performing Loans %	8%	10%	4%	3%	3%

¹Tier 1 and 2 capital divided by Risk Weighted Assets

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SUSIE ALIKER
CEO

H1 2019 KEY FACTS

£3.24bn total assets

19%
increase in
operating income
from H1 2018

increase in operating income to £35.7m

18.7% total capital ratio*

225% liquidity coverage ratio

² Based on Administrative Expenses divided by Operating Income before allowances for credit losses

^{*}Includes the H1 2019 profit of £12.6m